Southwind

VOLUME 37 ISSUE 1

www.easasoutheast.org

1st QUARTER 2018



Electrical Apparatus Service Association

An Association of Electric Motor Repair Shops for Co-operative Self-Improvement

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2017 Fall Conference News

The 2017 Fall Conference September 28-30 in North Charleston, South Carolina was one of the best attended in recent memory, with over seventy motor shop personnel present, joined by almost that many vendors and exhibitors. Managerial/Sales attendees enjoyed a full-day seminar presented by renowned speaker Joe Ellers on *Outselling the Competition* and a half-day class on *Expanding Your Business Offerings into Motor Equipment Management* by Rick Hollen of Spring Point Solutions. Technical attendees were able to choose between two tracks: *Fundamentals of Pump Repair* presented by EASA Technical Support Specialist Gene Vogel; and *Ultrasound and Thermographic Testing of Electric Motors* by Don Donofrio of The Snell Group with Adrian Messer of UE Systems Inc. and *Energized and Non-Energized Motor Testing to ANSI Standards* by Don Donofrio. In addition to our usual good food, drawings, networking and comradery, our exhibit hall featured exhibit tables from over forty vendors.

Southeastern Chapter to Subsidize Mechanical Repair Fundamentals of Electric Motors for Chapter Members in 2018

EASA International will present one of its most popular technical seminars in our region in 2018, and as a part of the chapter's ongoing efforts to encourage participation and enhance technical training opportunities for our members, the Southeastern Chapter Board of Directors has committed to provide a substantial subsidy for attendance at these events by our chapter's member firms. Southeastern Chapter members in good standing will receive a rebate equal to one-half of the EASA Member "early-bird" registration fee for one person at this two-day class. Rebates will be issued within thirty days following attendance at the seminar, with only one rebate per member firm available regardless of the number of registrations.

Date Seminar Location Rebate
April 13-14, 2018 Mechanical Repair Fundamentals Charlotte NC \$244.50 of Electric Motors (2nd Edition)

You can register for this and other seminars here at www.easa.com/education/events.



Chapter President Jeff McCroskey (R) recognizes special guest speaker Lenwood Ireland, EASA International Chairman 2017-2018



Past Chapter President and EASA International Region II Director Charles Brown and wife Teresa Brown, enjoying some of the delicious fare served in our exhibit hall.

Start Planning Now for the 2018 Fall Conference and "pencil us in" for September 26-29.

Special thanks to our Exhibitors who made the 2017 Fall Conference possible!

ACS Div. of Open Systems Inc. Advanced Energy Advanced Rotors Baldor Bartlett Bearing Company Inc. Coil Manufacturing Inc. CRC Industries Inc. **Danfoss Drives** EIS Inc. Electrom Instruments Inc. Helwig Carbon Products Jasper Electric Motors Inc. Kuebler Inc. J. R. Lane Associates Inc. **LEESON Electric** LSIS USA Inc. Morgan Advanced Materials

Motor Diagnostic Systems Inc.
Nidec Motors/ US Motors
North American Electric

NTN Bearing Corp. of America Phenix Technologies Inc. Precision Coil & Rotor Precision Electric Motor Sales **REA Magnet Wire** Schaeffler Group SKF / Baker SKF USA **Snell Group** South-Land Carbon Products **Spring Point Solutions** STAR Technology Inc. Superior Essex Techtop Industries Timken Co. UE Systems Inc. Universal Coil Manufacturing LLC WEG Electric Corp. Wolters Motors & Drives World Wide Electric

Chapter Board of Directors to Meet Soon!

The Southeastern Chapter Board of Directors will meet soon to convene the chapter board's annual spring meeting. If you have any item of business that you would like the board to consider, please forward to the chapter office, contact your state director or any chapter officer by February 1, 2018.

Membership Directory Hard Copy

If you are an Active or Affiliate member of the Southeastern Chapter, your copy of the 2017-2018 Membership Directory should have arrived by now. Advances in "on-demand" printing have made it possible for us to produce this resource (usually available only in electronic format) for our members at a very modest cost. Please let us know if you find a printed copy of the directory useful. Your opinion is very important in the decision-making process for next year. You can contact the chapter office, your state director or any of the chapter officers. Thanks!



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